

# PLAN OF STUDY

## Master of Business Administration Program

### Students enrolled *Summer 2012 and later*

The Master of Business Administration will be awarded upon successful completion of the program, and added preparatory classes or conditions as required.

- The courses are not listed in sequential order, but students should complete the Pre-Program Requirements (if required) prior to taking Foundation Courses.
- Students should complete the Foundation Courses prior to taking Essential Courses, whenever possible.
- Students are required to meet all necessary prerequisites prior to enrolling in any given course (**SEE ATTACHED LIST**).
- Completion of the SARI (Scholarship and Research Integrity) program is required of all students prior to graduation.
- **It is recommended that you contact your faculty adviser at least once a year, and also at the time you file your “Intent to Graduate”.**

### PLEASE CHECK PREREQUISITES BEFORE REGISTERING FOR COURSES

#### **Pre-Program Requirement**

<u><b>Course #</b></u>	<u><b>Course Title</b></u>	<u><b>Met</b></u>	<u><b>Term/Yr.Taken</b></u>	<u><b>Grade</b></u>
BUSAD 501	Statistical Analysis for Managerial Decision Making	_____	_____	_____

#### **FOUNDATIONS**

<u><b>Course #</b></u>	<u><b>Course Title</b></u>	<u><b>Exempt</b></u>	<u><b>Term/Yr.Taken</b></u>	<u><b>Grade</b></u>
MGMT 501*	Behavioral Science in Business	N/A	_____	_____
*(Should be completed prior to any other Foundation courses.)				
ACCTG 511	Financial and Managerial Accounting	_____	_____	_____
BUSAD 523	Prices and Markets	_____	_____	_____
FIN 531	Financial Management	_____	_____	_____
OPMGT 510	Operations Management	_____	_____	_____
MKTG 500	Marketing Management	_____	_____	_____

#### **ESSENTIALS**

#### **ORGANIZATIONAL AND INDUSTRIAL CONTEXTS - Choose one**

<u><b>Course #</b></u>	<u><b>Course Title</b></u>	<u><b>Term/Yr.Taken</b></u>	<u><b>Grade</b></u>
BUSAD 511	New Ventures I	_____	_____
BUSAD 530	Biotech & Health Industry Overview	_____	_____
BUSAD 558	Knowledge Management	_____	_____
BUSAD 578	Managing Business Processes	_____	_____
BUSAD 802	Cornerstones of Sustainability	_____	_____
LEAD 562	Strategic Leadership	_____	_____
MGMT 541	Human Resource Management	_____	_____
FIN 508	Analysis of Financial Markets	_____	_____

### INTERPERSONAL DYNAMICS - Choose one

<u>Course #</u>	<u>Course Title</u>	<u>Term/Yr.Taken</u>	<u>Grade</u>
BUSAD 545	Negotiation Strategies	_____	_____
BUSAD 555	Full Range Leadership	_____	_____
BUSAD 556	Diversity Leadership	_____	_____
MGMT 523	Organizational Change	_____	_____
LEAD 561	Dynamic Communication in Leadership Contexts	_____	_____

### GLOBAL - Choose one

<u>Course #</u>	<u>Course Title</u>	<u>Term/Yr.Taken</u>	<u>Grade</u>
BUSAD 542	Global Intercultural Management	_____	_____
FIN 505	Multinational Managerial Finance	_____	_____
I B 500	International Business Management	_____	_____
MKTG 518	Global Marketing	_____	_____

### MANAGING TECHNOLOGY - Choose one

<u>Course #</u>	<u>Course Title</u>	<u>Term/Yr.Taken</u>	<u>Grade</u>
BUSAD 537	Management Information Systems	_____	_____
BUSAD 575	Developing Technology Ventures	_____	_____
BUSAD 577	Management of Information Technology	_____	_____
BUSAD 835	Commercialization of Biopharmaceuticals	_____	_____

### ETHICS - Choose one

<u>Course #</u>	<u>Course Title</u>	<u>Term/Yr.Taken</u>	<u>Grade</u>
BUSAD 534	Ethical Dimensions of Mgmt in the Biotech & Health Ind.	_____	_____
BUSAD 551	Business, Ethics and Society	_____	_____
BUSAD 576	Ethical Issues in Information Technology	_____	_____

### OPEN ELECTIVES - Select three courses\*

ELECTIVE	_____	_____	_____
ELECTIVE	_____	_____	_____
ELECTIVE	_____	_____	_____

### INTEGRATION

MGMT 571	Strategic Management	_____	_____
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☐ **Completion of SARI Module**

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\*Open electives may be selected from the full array of courses offered by the Management Division with the exception of the pre-program and foundation courses from which the student has been granted exemption. (Certain courses offered by the Engineering Division may also be approved if applicable to the students program.) Controlled courses may require Division approval before enrolling, contact your advisor or [ManagementHelp@psu.edu](mailto:ManagementHelp@psu.edu) if you have questions about specific courses.